

Allan Hancock College 2021-2022

The following information is a guide of courses that transfer to UMass Global to fulfill general education requirements and Business Administration major requirements in the Competency-Based program.

Completion of the full CSU or UC IGETC certification (CA), Washington and Oregon state-approved Direct Transfer degrees or other state's equivalent transfer certification prior to the student being admitted, enrolled and attending his/her first session in a bachelor degree program at UMass Global satisfies all UMass Global GE requirements except competency LBSC 320 & LBSC 321. Students who matriculate to UMass Global with partial GE certifications will have their coursework evaluated on a course by course basis to determine appropriate applicability to each general education category.

The Business Administration major includes 34 core competencies. See the catalog for a full list of General Education, Major, and Emphasis competency requirements. Information on transferring prior coursework to meet UMass Global competencies can be found in the UMass Global catalog.

This list includes only the requirements that are commonly seen in transfer, and is not a comprehensive list of all the course requirements within the BBA Competency-Based Business Administration program. For a complete list of program requirements, please refer to the UMass Global catalog.

Further information regarding the courses below can be found in UMass Global's [Course Articulation Database \(CAD\)](#).

All courses must be taken for a grade of B- or higher in order to apply toward competencies. Courses may be used to fulfill both major and general education requirements.

UMass Global Course	Equivalent Courses	Equivalent Competencies
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General Education			
ENGU 103	Freshman Rhetoric	ENGL 101	ENGC 103
ENGU 104	Writing about Literature	ENGL 102 or 103	ENGC 104
COMU 101	Public Speaking I	SPCH 101, SPCH 102 (approved substitution)	COMC 101
COMU 410	Organizational Communication	No comparable course(s)	COMC 410
MATU 103	Applied Mathematics	No comparable course(s)	MATC 103
MATU 203	Introduction to Statistics	MATH 123	MATC 203

Humanities	Any 9 Credits of Humanities	ART 101, 103, 104, 105, 106, 109, 151, 152, 153 ASL 120, 121, 124, 126, 130 ENGL 130, 131, 132, 133, 135, 137, 138, 139, 140, 144, 145, 146, 148 DANC 101 DRMA 103, 104, 110, 111 FCS 144 FILM 101, 102, 103, 104, 107, 108, 109 FRCH 101, 102 ITAL 101, 102, 103, 104 MUS 100, 101, 102, 104, 106, 111, 112, 113, 114 PHIL 101, 102, 105, 112, 114, 121, 122 PHTO 101 SPAN 101, 102, 103, 104, 105, 110, 111, 112 SPCH 101*, 102, 103*, 106, 108, 110*	PHLC 110 HUMC 110, 115
Natural Sciences	Any 6 Credits of Natural Sciences	AG 162, 163, 164 ANTH 101, 110 ASTR 100, 121 BIOL 100, 120, 124, 125, 128, 132, 150, 154, 155 CHEM 110, 120, 140, 150, 151, 180, 181 FSN 110, 112, 133 GEOG 101, GEOL 100, 114, 131, 141 PHSC 111, 112 PHYS 100, 110, 141, 142, 161, 162, 163	NSCC 115, 110
Social Sciences	Any 9 Credits of Social Sciences	AJ 101, 102, 103, 104, 105, 120, 130, 315 ANTH 102, 103, 105 BUS 102, 111, 141*, 303 ECON 101, 102, 141 ECS 100, 101, 102, 104, 105, 106, 112, 113, 116, 117, 118, 119, 122, 125, 132 ENGL 105 GBST 101, 141* GEOG 102, 103 HIST 101, 102, 103, 104, 105, 107, 108, 118, 119, 120, 138 HUM 101, 102, 103, 104, 105 HUSV 110 LGBT 101, 102 POLS 101, 103, 104, 105 PSY 101, 105, 106, 112, 113, 117, 118, 119, 121, 122, 128 SOC 101, 102, 104, 106, 110, 120, 122, 155	SOSC 110, 115
LBSU 302 & LBSU 304	Information Fluency and Academic Integrity & Liberal Arts Core Foundations	Cannot be satisfied in transfer	LBSC 320 & 321

Business Core			
ACCU 201	Principles of Accounting I	ACCT 132	ACCC 210, 215, 220, 225, 230
ACCU 202	Principles of Accounting II	ACCT 140	ACCC 235, 240
FINU 305	Business Finance	No comparable course(s)	FINC 305

Business Core			
ECNU 201	Principles of Macroeconomics	ECON 101	ECNC 201
ECNU 202	Principles of Microeconomics	ECON 102	ECNC 202, 205
MGTU 400	Global Environment of Business	BUS 140	MGTC 400, 405
MGTU 310	Legal Environment of Business	BUS 110	MGTC 305, 310, 315
OLCU 350	Leadership and Professional Ethics	No comparable course(s)	OLCC 305, 355
CSCU 200	Intro to Computers and Data Processing	CBIS 101	CSCC 200
MGTU 301	Principles of Management	BUS 104	MGTC 301
MKTU 301	Principles of Marketing	BUS 102	MKTC 301, 305

Degree Requirements & Concentrations
<p>BA Competency Based Business Administration consists of 13 General Education competencies, 34 Business Core competencies and 9 to 12 emphasis area competencies.</p> <p>Students may choose from the following emphases:</p> <ol style="list-style-type: none"> 1. General Business 2. GIS and Data Analytics 3. Information Systems Management 4. Management and Organizational Leadership 5. Marketing 6. Supply Chain Management and Logistics <p>While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies, to determine transferability.</p>