

HARTNELL COLLEGE 2021-2022

The following information is a guide of courses that transfer to UMass Global to fulfill general education requirements and Business Administration major requirements in the Competency-Based program.

Completion of the full CSU or UC IGETC certification (CA), Washington and Oregon state-approved Direct Transfer degrees or other state's equivalent transfer certification prior to the student being admitted, enrolled and attending his/her first session in a bachelor degree program at UMass Global satisfies all UMass Global GE requirements except competency LBSC 320 & LBSC 321. Students who matriculate to UMass Global with partial GE certifications will have their coursework evaluated on a course by course basis to determine appropriate applicability to each general education category.

The Business Administration major includes 34 core competencies. See the catalog for a full list of General Education, Major, and Emphasis competency requirements. Information on transferring prior coursework to meet UMass Global competencies can be found in the UMass Global catalog.

This list includes only the requirements that are commonly seen in transfer, and is not a comprehensive list of all the course requirements within the BBA Competency-Based Business Administration program. For a complete list of program requirements, please refer to the UMass Global catalog.

Further information regarding the courses below can be found in UMass Global's [Course Articulation Database \(CAD\)](#).

All courses must be taken for a grade of B- or higher in order to apply toward competencies. Courses may be used to fulfill both major and general education requirements.

UMass Global Course	Equivalent Courses	Equivalent Competencies
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General Education			
ENGU 103	Freshman Rhetoric	ENG 1A, ENG 1AX	ENGC 103
ENGU 104	Writing about Literature	ENG 1B, 2	ENGC 104
COMU 101	Public Speaking I	COM 1, 3	COMC 101
COMU 410	Organizational Communication	No comparable course	COMC 410
MATU 103	Applied Mathematics	MAT 2	MATC 103
MATU 203	Introduction to Statistics	MAT 13, 18 + 118	MATC 203

Humanities	Any 9 Credits of Humanities	ART 1A, 1B, 10 ASL 1, 2, 3 BUS 175 COM 2, 3, 4, 5, 8 ENG 17, 22, 24, 26, 31, 32, 33, 41, 44A, 44B, 46A, 46B, 47A, 47B, 48 ETH 6*, 7, 12 HIS 47, 55 IDS 1*, 2* MUS 1A, 2, 5, 6, 7, 8, 46, 47, 48, 49 PHL 2, 10, 15 PHO 1 SOC 30* SPA 1, 1S, 1X, 2, 2S, 2X, 3, 3S, 4, 4S TAC 1, 2, 3, 7, 23, 50 *Cannot Double Count with Social Science Requirement	PHLC 110 HUMC 110, 115
Natural Sciences	Any 6 Credits of Natural Sciences	ABT 90, 92, 135 ANT 1 AST 1, 1L BIO 1, 2, 3, 5, 6, 6L, 10, 11, 12, 13, 18, 20, 27, 30, 42, 47, 48, 48L CHM 1A, 1B, 12A, 12B, 22, 23, 60 GEG 1 GEL 1, 2, 6, 25 MET 1 NUTR 1, 51 OCN 1 PHY 2A, 2B, 4A, 4B, 4C, 10, 32	NSCC 115, 110

Social Sciences	Any 9 Credits of Social Sciences	ADJ 1, 2, 3, 4, 5, 10, 33, 51 ANT 2, 10, 20 ECE 1, 2, 4, 6, 9, 10, 11, 12, 19, 20, 24, 26, 27, 53, 54 ECO 1, 5, 10 ETH 1, 2, 3, 4, 5, 6* GEG 10 HIS 4A, 4B, 5A, 5B, 6, 10, 17A, 17B, 40, 46A, 46B, 49A, 49B IDS 1*, 2* LAW 41 POL 1, 2, 3, 5, 6 PSY 2, 6, 9, 10, 12, 14, 15, 22, 25, 41, 42 SJS 20, 22 SOC 1, 5, 12, 20, 30*, 41, 42 *Cannot Double Count with Humanities Requirement	SOSC 110, 115
LBSU 302 & LBSU 304	Information Fluency and Academic Integrity & Liberal Arts Core Foundations	Cannot be satisfied in transfer	LBSC 320 & 321

Business Core			
ACCU 201	Principles of Accounting I	BUS 1A	ACCC 210, 215, 220, 225, 230
ACCU 202	Principles of Accounting II	BUS 1B	ACCC 235, 240
FINU 305	Business Finance	No comparable course	FINC 305
ECNU 201	Principles of Macroeconomics	ECO 1	ECNC 201
ECNU 202	Principles of Microeconomics	ECO 5	ECNC 202, 205
MGTU 400	Global Environment of Business	No comparable course	MGTC 400, 405
MGTU 310	Legal Environment of Business	BUS 18	MGTC 305, 310, 315
OLCU 350	Leadership and Professional Ethics	No comparable course	OLCC 305, 355
CSCU 200	Intro to Computers and Data Processing	BUS 50	CSCC 200
MGTU 301	Principles of Management	No comparable course	MGTC 301
MKTU 301	Principles of Marketing	No comparable course	MKTC 301, 305

Degree Requirements & Concentrations

BA Competency Based Business Administration consists of 13 General Education competencies, 34 Business Core competencies and 9 to 12 emphasis area competencies.

Students may choose from the following emphases:

1. General Business
2. GIS and Data Analytics
3. Information Systems Management
4. Management and Organizational Leadership
5. Marketing
6. Supply Chain Management and Logistics

While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies, to determine transferability.