

Southern New Hampshire University 2020-2021

The following information is a guide of courses that transfer to UMass Global to fulfill general education requirements and Business Administration major requirements in the Competency-Based program.

Completion of the full CSU or UC IGETC certification (CA), Washington and Oregon state-approved Direct Transfer degrees or other state's equivalent transfer certification prior to the student being admitted, enrolled and attending his/her first session in a bachelor degree program at UMass Global satisfies all UMass Global GE requirements except competency LBSC 320 & LBSC 321. Students who matriculate to UMass Global with partial GE certifications will have their coursework evaluated on a course by course basis to determine appropriate applicability to each general education category.

The Business Administration major includes 34 core competencies. See the catalog for a full list of General Education, Major, and Emphasis competency requirements. Information on transferring prior coursework to meet UMass Global competencies can be found in the UMass Global catalog.

Course articulation information is provided for all California and out-of-state community colleges, as well as many four year institutions across the country. These represent course work which UMass Global will accept in transfer to meet course equivalencies, general education, or general elective credit. The information has been developed without assistance from the institutions included in this database, however in most instances it is shared with these institutions for accuracy. The information provided is developed to assist students and advisors in determining how transfer credit may apply to UMass Global. Courses not listed in the database have not yet been reviewed for transfer and in some cases may be appropriate for transfer credit.

This list includes only the requirements that are commonly seen in transfer, and is not a comprehensive list of all the course requirements within the BBA Competency-Based Business Administration program. For a complete list of program requirements, please refer to the UMass Global catalog.

Further information regarding the courses below can be found in UMass Global's [Course Articulation Database \(CAD\)](#).

All courses must be taken for a grade of B- or higher in order to apply toward competencies. Courses may be used to fulfill both major and general education requirements.

UMass Global Course	Equivalent Courses	Equivalent Competencies
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General Education			
ENGU 103	Freshman Rhetoric	ENG 120, 122	ENGC 103
ENGU 104	Writing about Literature	ENG 123	ENGC 104
COMU 101	Public Speaking I	COM 212	COMC 101
COMU 410	Organizational Communication	No Comparable Course(s)	COMC 410
MATU 103	Applied Mathematics	No Comparable Course(s)	MATC 103
MATU 203	Introduction to Statistics	MAT 133, 240, 243, 300, 303 PSY 223, 260	MATC 203

Humanities	Any 9 Credits of Humanities	ADV 340 COM 126, 127, 128, 130, 213, 225, 227, 229, 232, 310, 311, 315, 322, 326, 430, 445, 448, 449 ENG 226, 340, 350, 431 FAS 110, 201, 202, 270, 320, 326, 342, 370, 375 FMM 101, 114, 204, 208 GRA 101 HSE 220 HUM 100, 101, 200 IDS 100 LSP 111, 112 LIT 100, 200, 201, 202, 229, 231, 300, 306, 307, 309, 310, 311, 312, 314, 315, 319, 322, 323, 327, 330, 350 MUS 223 PHL 111, 210, 212, 214, 230, 246, 316, 363	PHLC 110 HUMC 110, 115
Natural Sciences	Any 6 Credits of Natural Sciences	BIO 120, 120L, 205, 210, 211, 212, 315, 330 CHM 101, 101L ENV 101, 250, 305, 319 GEO 330 PHY 101, 101L, 103, 105, 150, 205, 205L SCI 100, 200, 207, 212, 218, 219, 333	NSCC 115, 110

Social Sciences	Any 9 Credits of Social Sciences	ATH 101, 111, 205, 210, 315, 320 COM 320, 321 CJ 104, 112, 120, 140, 202, 205, 207, 210, 230, 300, 303, 305, 310, 315, 320, 321, 322, 323, 340, 350, 360, 400, 401 ECO 201, 202, 301, 306, 322, 327, 330, 402 FAS 380 GEO 200 HIS 100, 113, 114, 117, 118, 200, 220, 222, 223, 235, 240, 241, 245, 270, 301, 311, 314, 319, 321, 330, 332, 338, 340, 357, 371, 372, 373, 374 HSE 101 IDS 100, 400, 401, 403, 404 JUS 101, 102, 103, 201, 215, 261, 305, 325, 331, 375, 455,496 MKT 113, 205, 222, 228, 229, 230, 231, 265, 266, 315, 322, 326, 335, 337, 345, 355, 360, 400, 410, 433, 442 OL 125, 328, 342 POL 210, 211, 309, 313, 327, 328, 360, 364, 370, 371 PSY 108, 200, 201, 205, 211, 215, 216, 222, 224, 225 226, 230, 257, 258, 300, 305, 307, 310, 314, 315, 319, 321, 322, 323, 324, 326, 327, 328, 331, 335, 355, 375, 405, 406, 407, 442 SCS 100, 101, 200, 201, 224, 285, 350 SOC 112, 213, 317, 318, 320, 324, 325, 326, 328, 330	SOSC 110, 115
LBSU 302 & LBSU 304	Information Fluency and Academic Integrity & Liberal Arts Core Foundations	Cannot be satisfied in transfer	LBSC 320 & 321

Business Core			
ACCU 201	Principles of Accounting I	ACC 201	ACCC 210, 215, 220, 225, 230
ACCU 202	Principles of Accounting II	ACC 202	ACCC 235, 240
FINU 305	Business Finance	No Comparable Course(s)	FINC 305
ECNU 201	Principles of Macroeconomics	ECO 202	ECNC 201
ECNU 202	Principles of Microeconomics	ECO 201	ECNC 202, 205
MGTU 400	Global Environment of Business	INT 113	MGTC 400, 405

Business Core			
MGTU 310	Legal Environment of Business	BUS 206	MGTC 305, 310, 315
OLCU 350	Leadership and Professional Ethics	No Comparable Course(s)	OLCC 305, 355
CSCU 200	Intro to Computers and Data Processing	IT 100	CSCC 200
MGTU 301	Principles of Management	OL 215	MGTC 301
MKTU 301	Principles of Marketing	MKT 113	MKTC 301, 305

Degree Requirements & Concentrations
<p>BA Competency Based Business Administration consists of 13 General Education competencies, 34 Business Core competencies and 9 to 12 emphasis area competencies.</p> <p>Students may choose from the following emphases:</p> <ol style="list-style-type: none"> 1. General Business 2. GIS and Data Analytics 3. Information Systems Management 4. Management and Organizational Leadership 5. Marketing 6. Supply Chain Management and Logistics <p>While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies, to determine transferability.</p>