

HARTNELL COLLEGE 2023-2024

This list includes only the requirements that are commonly seen in transfer at a lower-division level and is not a comprehensive list of all the course requirements within the Associate of Arts in General Business Competency Based program. However, your official admission evaluation will be based on all transfer coursework received at the lower division and upper division level. For a complete list of program requirements, please refer to the University of Massachusetts Global catalog.

Further information regarding the courses below can be found in the University of Massachusetts Global [Course Articulation Database \(CAD\)](#).

All courses must be taken for a grade of B- or higher in order to apply toward competencies.

University of Massachusetts Global Course		Equivalent Courses	Equivalent Competencies
Foundation Knowledge and Skills			
ENGU 103	Freshman Rhetoric	ENG 1A, ENG 1AX	ENGC 103
ENGU 104	Writing about Literature	ENG 1B, 2	ENGC 104
COMU 101	Public Speaking I	COM 1	COMC 101
COMU 410	Organizational Communication	No comparable course	COMC 410
MATU 103	Applied Mathematics	MAT 2	MATC 103
MATU 203	Introduction to Statistics	MAT 12, 18 + 118	MATC 203
Humanities	Creative and Critical Thinking Disciplinary Relationships Human Experience	ART 1A, 1B, 10 ASL 1, 2, 3 BUS 175 COM 2, 3, 4, 5, 8 ENG 17, 22, 24, 26, 31, 41, 44A, 44B, 46A, 46B, 47A, 47B, 48 ETH 6*, 7, 8, 12, 56 HIS 47, 55 IDS 1*, 2* MUS 1A, 2, 5, 6, 7, 8, 46, 47, 48, 49 PHL 2, 5, 10, 15 PHO 1 SOC 30* SPA 1, 1S, 1X, 2, 2S, 2X, 3, 3S, 4, 4S TAC 1, 2, 3, 7, 23, 50	PHLC 110 HUMC 110 HUMC 115

		*Cannot Double Count with Basic Skills or Social Science Requirements	
Natural Sciences	Principles and Concepts, Level A Principles and Concepts, Level B Methods and Applications	ABT 90, 92, 135 ANT 1 AST 1, 1L BIO 1, 2, 3, 5, 6, 6L, 10, 11, 12, 13, 18, 20, 27, 30, 42, 47, 48, 48L CHM 1A, 1B, 12A, 12B, 22, 23, 60 GEG 1 GEL 1, 2, 6, 25 MET 1 NUTR 1, 51 OCN 1 PHY 2A, 2B, 4A, 4B, 4C, 10, 32	NSCC 111 NSCC 112 NSCC 115
Social Sciences	Behavior and Cognition Social Sciences	ADJ 1, 2, 3, 4, 5, 10, 33, 51 ANT 2, 10, 20 ECE 1, 2, 4, 6, 8, 9, 10, 12, 19, 20, 24, 26, 27, 53, 54 ECO 1, 5, 10 ETH 1, 2, 3, 4, 5, 6*, 13, 21, 56* GEG 10 HIS 4A, 4B, 5A, 5B, 6, 10, 17A, 17B, 40, 46A, 46B, 49A, 49B IDS 1*, 2* LAW 41 POL 1, 2, 3, 5, 6 PSY 2, 6, 9, 10, 12, 14, 15, 22, 25, 41, 42 SJS 20, 21, 22 SOC 1, 5, 8, 15, 20, 30*, 41, 42 *Cannot Double Count with Humanities Requirement	SOSC 110 SOSC 115

Business Core

CSCU 200	Intro to Computers and Data Processing	BUS 50	CSCC 200
MGTU 301	Principles of Management	No comparable course	MGTC 301
MKTU 301	Principles of Marketing	No comparable course	MKTC 301 MKTC 305

General Business Emphasis

Electives	Any 9 equivalent credits of electives from any of the business disciplines: Accounting, Business, Computer Science, Economics, Finance, Human Resources, Management, Marketing, Organizational Leadership.	BUS 1A, 1B, 32, 50 CSS 1, 2A, 2B, 3, 4, 27, 29, 50, 53, 54, 55, 56, 57, 64, 169 ECO 1, 5, 10	ACCC, BUSC, CSCC, ECNC, FINC, HRCC, MGTC, MKTC, OLCC
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Degree Requirements & Concentrations

AAC Competency Based General Business program consists of 15 General Education competencies, 4 Business Core competencies and 9 equivalent credits of electives .

Students may choose from the following emphases:

1. General Business

While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies to determine transferability.