

## Holyoke Community College 2020-2021

The following information is a guide of courses that transfer to UMass Global to fulfill requirements in the Associates of Arts in General Business Competency-Based program.

The Associate of Arts in General Business Competency-Based program includes Foundation Knowledge and Skills, Business Core and General Business Emphasis. See the catalog for a full list along with information on transferring prior coursework to meet UMass Global competencies.

**This list includes only the requirements that are commonly seen in transfer at a lower-division level and is not a comprehensive list of all the course requirements within the Associate of Arts in General Business Competency Based program. However, your official admission evaluation will be based on all transfer coursework received at the lower division and upper division level. For a complete list of program requirements, please refer to the UMass Global catalog.**

Further information regarding the courses below can be found in UMass Global's [Course Articulation Database \(CAD\)](#).

**All courses must be taken for a grade of B- or higher in order to apply toward competencies.**

UMass Global Course	Equivalent Courses	Equivalent Competencies
---------------------	--------------------	-------------------------

### Foundation Knowledge and Skills

ENGU 103	Freshman Rhetoric	ENG 101	ENG 103
ENGU 104	Writing about Literature	ENG 102	ENG 104
COMU 101	Public Speaking I	COM 150	COM 101
COMU 410	Organizational Communication	No Comparable Course(s)	COM 410
MATU 103	Applied Mathematics	No Comparable Course(s)	MAT 103
MATU 203	Introduction to Statistics	MTH 142 or PSY 142	MAT 203

Humanities	Any 9 credits of Humanities	ART 110, 121, 125, 126, 131, 132, 145, 147, 225, 230, 235, 252, 261, 262, 275 ASL 101, 102, 201, 202, 291 COM 109, 121, 126, 127, 131, 205, 214 DFS 101, 104, 205  ENG 203, 204, 208, 211, 212, 214, 224, 226, 230, 235, 245, 250 FRH 101, 102, 201 LAX 208, 110 MUS 100, 105, 106, 107, 110, 126, 140, 160, 180, 208, 209, 259, 260 PHI 100, 101, 103, 110, 120, 140 SPA 101, 102, 201, 202, 203, 209, 211, 214, 215 THE 100, 124, 125, 212, 213, 240	PHLC 110 HUMC 110, 115
Natural Sciences	Any 6 credits of Natural Sciences	AST 110, 140 BIO 101, 102, 106, 107, 108, 110, 111, 114, 120, 130, 217, 218, 229, 230, 240, 242, 243 CHM 101, 102, 113, 114, 121, 124, 221, 222 ESC 110, 111, 115, 120, 130 ENV 120, 137, 138 NTR 101, 230  PHS 101, 102, 111, 112	NSCC 115, 110
Social Sciences	6 credits of Social Science within Organizational Leadership, Economics, and Marketing with no more than once competency in any one discipline.	ANT 101, 103, 110, 114, 120, 130, 255 CRJ 100, 103, 105, 110, 112, 117, 200, 205, 208, 209, 210, 217 DFS 108 ECN 100, 101, 102, 104, 105, 120 EDU 101, 104, 110, 120, 203, 217 GEO 110 HIS 101, 102, 103, 104, 105, 107, 108, 109, 111, 112, 121, 130, 150, 155, 162, 220, 225, 250 MKT 226, 240 POL 110, 120, 140, 210 PSY 110, 200, 202, 203, 210, 215, 216, 217, 218, 222, 224, 226, 240, 250, 260, 265 SOC 110, 130, 204, 208, 213, 214, 215, 220, 235, WST 100, 217	OLCC, ECNC, MKTC  * By approved petition only: SOSC 110, 115
LBSU 100 & LBSU 105	Student Success Strategies & Academic Foundations	Cannot be satisfied in transfer	LBSC 320 & 321

### Business Core

CSCU 200	Intro to Computers and Data Processing	BUS 115	CSCC 200
MGTU 301	Principles of Management	MGT 230	MGTC 301
MKTU 301	Principles of Marketing	MKT 240	MKTC 301, 305

### General Business Emphasis

Electives	Any 9 equivalent credits of electives from any of the business disciplines: Accounting, Business, Computer Science, Economics, Finance, Human Resources, Management, Marketing, Organizational Leadership.	ACC 111, 112 ECN 101, 102	ACCC, BUSC, CSCC, ECNC, FINC, HRCC, MGTC, MKTC, OLCC
-----------	--	------------------------------	--

### Degree Requirements & Concentrations

AAC Competency Based General Business program consists of 15 General Education competencies, 4 Business Core competencies and 9 emphasis area competencies.

Students may choose from the following emphases:

1. General Business

While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies to determine transferability.