

NORTHERN ESSEX COMMUNITY COLLEGE 2022-2023

This list includes only the requirements that are commonly seen in transfer at a lower-division level and is not a comprehensive list of all the course requirements within the Associate of Arts in General Business Competency Based program. However, your official admission evaluation will be based on all transfer coursework received at the lower division and upper division level. For a complete list of program requirements, please refer to the University of Massachusetts Global catalog.

Further information regarding the courses below can be found in the University of Massachusetts Global [Course Articulation Database \(CAD\)](#).

All courses must be taken for a grade of B- or higher in order to apply toward competencies.

University of Massachusetts Global Course	Equivalent Courses	Equivalent Competencies
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Foundation Knowledge and Skills
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ENGU 103	Freshman Rhetoric	ENG 101	ENGC 103
ENGU 104	Writing about Literature	ENG 102	ENGC 104
COMU 101	Public Speaking I	COM 111	COMC 101
COMU 410	Organizational Communication	BUS 105	COMC 410
MATU 103	Applied Mathematics	MAT 171	MATC 103
MATU 203	Introduction to Statistics	MAT 125	MATC 203
Humanities	Creative and Critical Thinking Disciplinary Relationships Human Experience	ART 104, 105, 106 ASL 101, 102, 111, 112, 201, 202, 203, 205 COM 105, 112, 113, 115 DST 101, 102, 201, 202, 205 ENG 103, 111, 113, 115, 116, 117 FRN 101, 102 HUM 102 ITN 101 LIT 200, 201, 202, 211, 212, 213, 215, 220, 231, 251, 262, 263, 264, 267, 271, 272, 275 MUS 101, 102, 112, 121, 122 PHI 101, 102, 110, 121, 204, 206, 208 REL 101 SPN 105, 110, 111, 112, 201, 202, 220 THE 101	PHLC 110 HUMC 110 HUMC 115

Natural Sciences	Principles and Concepts, Level A Principles and Concepts, Level B Methods and Applications	BIO 101, 102, 103, 104, 108, 111, 112, 115, 117, 121, 122, 215, 220, 230 CHM 111, 121, 122, 201, 203, 221, 222 ERS 110, 125, 130, 135, 140 GEO 101 PHS 111, 112, 131, 132 SCI 110, 111, 112, 130, 230	NSCC 111 NSCC 112 NSCC 115
Social Sciences	Behavior and Cognition Social Sciences	ANT 101 CRJ 101, 102, 103, 201, 202, 204, 205, 208 ECE 101, 104, 111, 113, 123, 201, 202, 203, 211 ECO 201, 202 GOV 101, 102, 211 HIS 101, 102, 111, 112, 121, 122, 201, 223, 224, 250, 253, 255 MKT 210 PSY 101, 105, 110, 200, 201, 202, 203, 204, 205, 206, 207, 209 SOC 101, 104, 107, 204, 208	SOSC 110 SOSC 115

Business Core

CSCU 200	Intro to Computers and Data Processing	CIS 110	CSCC 200
MGTU 301	Principles of Management	MGT 201	MGTC 301
MKTU 301	Principles of Marketing	MKT 210	MKTC 301 MKTC 305

General Business Emphasis

Electives	Any 9 equivalent credits of electives from any of the business disciplines: Accounting, Business, Computer Science, Economics, Finance, Human Resources, Management, Marketing, Organizational Leadership.	BUS 101, 211 CIS 113, 115, 117, 121, 140, 153, 154, 160, 210, 215, 220, 225, 235, 236, 240, 245, 252 CTN 110 ECO 201, 202 FIN 201 MGT 205 PSY 105	ACCC, BUSC, CSCC, ECNC, FINC, HRCC, MGTC, MKTC, OLCC
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Degree Requirements & Concentrations

AAC Competency Based General Business program consists of 15 General Education competencies, 4 Business Core competencies and 9 equivalent credits of electives .

Students may choose from the following emphases:

1. General Business

While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies to determine transferability.