

Southern New Hampshire University 2020-2021

The following information is a guide of courses that transfer to UMass Global to fulfill requirements in the Associates of Arts in General Business Competency-Based program.

The Associate of Arts in General Business Competency-Based program includes Foundation Knowledge and Skills, Business Core and General Business Emphasis. See the catalog for a full list along with information on transferring prior coursework to meet UMass Global competencies.

Course articulation information is provided for all California and out-of-state community colleges, as well as many four year institutions across the country. These represent course work which UMass Global will accept in transfer to meet course equivalencies, general education, or general elective credit. The information has been developed without assistance from the institutions included in this database, however in most instances it is shared with these institutions for accuracy. The information provided is developed to assist students and advisors in determining how transfer credit may apply to UMass Global. Courses not listed in the database have not yet been reviewed for transfer and in some cases may be appropriate for transfer credit.

This list includes only the requirements that are commonly seen in transfer at a lower-division level and is not a comprehensive list of all the course requirements within the Associate of Arts in General Business Competency Based program. However, your official admission evaluation will be based on all transfer coursework received at the lower division and upper division level. For a complete list of program requirements, please refer to the UMass Global catalog.

Further information regarding the courses below can be found in UMass Global's [Course Articulation Database \(CAD\)](#).

All courses must be taken for a grade of B- or higher in order to apply toward competencies.

UMass Global Course	Equivalent Courses	Equivalent Competencies
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Foundation Knowledge and Skills

ENGU 103	Freshman Rhetoric	ENG 120, 122	ENGC 103
ENGU 104	Writing about Literature	ENG 123	ENGC 104
COMU 101	Public Speaking I	COM 212	COMC 101
COMU 410	Organizational Communication	No Comparable Course(s)	COMC 410
MATU 103	Applied Mathematics	No Comparable Course(s)	MATC 103
MATU 203	Introduction to Statistics	MAT 133, 240, 243, 300, 303 PSY 223, 260	MATC 203

Humanities	Any 9 credits of Humanities	<p>ADV 340</p> <p>COM 126, 127, 128, 130, 213, 225, 227, 229, 232, 310, 311, 315, 322, 326, 430, 445, 448, 449</p> <p>ENG 226, 340, 350, 431</p> <p>FAS 110, 201, 202, 270, 320, 326, 342, 370, 375</p> <p>FMM 101, 114, 204, 208</p> <p>GRA 101</p> <p>HSE 220</p> <p>HUM 100, 101, 200</p> <p>IDS 100</p> <p>LSP 111, 112</p> <p>LIT 100, 200, 201, 202, 229, 231, 300, 306, 307, 309, 310, 311, 312, 314, 315, 319, 322, 323, 327, 330, 350</p> <p>MUS 223</p> <p>PHL 111, 210, 212, 214, 230, 246, 316, 363</p>	<p>PHLC 110</p> <p>HUMC 110, 115</p>
Natural Sciences	Any 6 credits of Natural Sciences	<p>BIO 120, 120L, 205, 210, 211, 212, 315, 330</p> <p>CHM 101, 101L</p> <p>ENV 101, 250, 305, 319</p> <p>GEO 330</p> <p>PHY 101, 101L, 103, 105, 150, 205, 205L</p> <p>SCI 100, 200, 207, 212, 218, 219, 333</p>	<p>NSCC 115, 110</p>

Social Sciences	6 credits of Social Science within Organizational Leadership, Economics, and Marketing with no more than once competency in any one discipline.	<p>ECO 201, 202, 301, 306, 322, 327, 330, 402 OL 125, 328, 342 SCI 350</p> <p>* By approved petition only:</p> <p>ATH 101, 111, 205, 210, 315, 320 COM 320, 321 CJ 104, 112, 120, 140, 202, 205, 207, 210, 230, 300, 303, 305, 310, 315, 320, 321, 322, 323, 340, 350, 360, 400, 401 ECO 201, 202, 301, 306, 322, 327, 330, 402 FAS 380 GEO 200 HIS 100, 113, 114, 117, 118, 200, 220, 222, 223, 235, 240, 241, 245, 270, 301, 311, 314, 319, 321, 330, 332, 338, 340, 357, 371, 372, 373, 374 HSE 101 IDS 100, 400, 401, 403, 404 JUS 101, 102, 103, 201, 215, 261, 305, 325, 331, 375, 455,496 MKT 113, 205, 222, 228, 229, 230, 231, 265, 266, 315, 322, 326, 335, 337, 345, 355, 360, 400, 410, 433, 442 OL 125, 328, 342 POL 210, 211, 309, 313, 327, 328, 360, 364, 370, 371 PSY 108, 200, 201, 205, 211, 215, 216, 222, 224, 225 226, 230, 257, 258, 300, 305, 307, 310, 314, 315, 319, 321, 322, 323, 324, 326, 327, 328, 331, 335, 355, 375, 405, 406, 407, 442 SCS 100, 101, 200, 201, 224, 285, 350 SOC 112, 213, 317, 318, 320, 324, 325, 326, 328, 330</p>	<p>OLCC, ECNC, MKTC</p> <p>* By approved petition only: SOSC 110, 115</p>
LBSU 100 & LBSU 105	Student Success Strategies & Academic Foundations	Cannot be satisfied in transfer	LBSC 320 & 321

Business Core

CSCU 200	Intro to Computers and Data Processing	IT 100	CSCC 200
MGTU 301	Principles of Management	OL 215	MGTC 301
MKTU 301	Principles of Marketing	MKT 113	MKTC 301, 305

General Business Emphasis

Electives	Any 9 equivalent credits of electives from any of the business disciplines: Accounting, Business, Computer Science, Economics, Finance, Human Resources, Management, Marketing, Organizational Leadership.		ACCC, BUSC, CSCC, ECNC, FINC, HRCC, MGTC, MKTC, OLCC
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Degree Requirements & Concentrations

AAC Competency Based General Business program consists of 15 General Education competencies, 4 Business Core competencies and 9 emphasis area competencies.

Students may choose from the following emphases:

1. General Business

While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies to determine transferability.