

ALLAN HANCOCK COLLEGE 2023-2024

This list includes only the requirements that are commonly seen in transfer at a lower-division level and is not a comprehensive list of all the course requirements within the Associate of Arts in General Business Competency Based program. However, your official admission evaluation will be based on all transfer coursework received at the lower division and upper division level. For a complete list of program requirements, please refer to the University of Massachusetts Global catalog.

Further information regarding the courses below can be found in the University of Massachusetts Global [Course Articulation Database \(CAD\)](#).

All courses must be taken for a grade of B- or higher in order to apply toward competencies.

University of Massachusetts Global Course		Equivalent Courses	Equivalent Competencies
Foundation Knowledge and Skills			
ENGU 103	Freshman Rhetoric	ENGL 101	ENGC 103
ENGU 104	Writing about Literature	ENGL 102 or 103	ENGC 104
COMU 101	Public Speaking I	SPCH 101, SPCH 102 (approved substitution)	COMC 101
COMU 410	Organizational Communication	No Comparable Course(s)	COMC 410
MATU 103	Applied Mathematics	MATH 135	MATC 103
MATU 203	Introduction to Statistics	MATH 123	MATC 203
Humanities	Creative and Critical Thinking Disciplinary Relationships Human Experience	ASL 138* HIST 183* *Cross-listed courses	PHLC 110 HUMC 110 HUMC 115
Natural Sciences	Principles and Concepts, Level A Principles and Concepts, Level B Methods and Applications	AG 162, 163, 164 ANTH 101, 110 ASTR 100, 121 BIOL 100, 120, 124, 125, 128, 132, 150, 154, 155 CHEM 110, 120, 140, 150, 151, 180, 181 FSN 110, 112, 133 GEOG 101, 110, 115 GEOL 100, 111, 114, 131, 141 PHSC 111, 112 PHYS 100, 110, 141, 142, 161, 162, 163	NSCC 111 NSCC 112 NSCC 115

Social Sciences	Behavior and Cognition Social Sciences	ANTH 103, 105, 107 ENGL 105 GBST 101 GEOG 102, 103, 105 HIST 121 LGBT 101, 102	SOSC 110 SOSC 115
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Business Core

CSCU 200	Intro to Computers and Data Processing	CBIS 101	CSCC 200
MGTU 301	Principles of Management	BUS 104	MGTC 301
MKTU 301	Principles of Marketing	BUS 102	MKTC 301 MKTC 305

General Business Emphasis

Electives	Any 9 equivalent credits of electives from any of the business disciplines: Accounting, Business, Computer Science, Economics, Finance, Human Resources, Management, Marketing, Organizational Leadership.	ACCT 101, 102, 103, 105, 110, 131 BUS 101, 103, 111, 141, 160, 303 CS 102, 111, 112, 131, 161 ECON 130, 141	ACCC, BUSC, CSCC, ECNC, FINC, HRCC, MGTC, MKTC, OLCC
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Degree Requirements & Concentrations

AAC Competency Based General Business program consists of 15 General Education competencies, 4 Business Core competencies and 9 equivalent credits of electives .

Students may choose from the following emphases:

1. General Business

While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies to determine transferability.