

Cerro Coso Community College 2023-2024

This list includes only the requirements that are commonly seen in transfer and is not a comprehensive list of all the course requirements within the BBA Competency-Based Business Administration program. For a complete list of program requirements, please refer to the University of Massachusetts Global catalog.

Further information regarding the courses below can be found in the University of Massachusetts Global Course Articulation Database (CAD).

All courses must be taken for a grade of B- or higher in order to apply toward competencies. Courses may be used to fulfill both major and general education requirements.

University of Massachusetts Global Course	Equivalent Courses	Equivalent Competencies

General Education			
ENGU 103	Freshman Rhetoric	ENGL C101	ENGC 103
ENGU 104	Writing about Literature	ENGL C102, C102H	ENGC 104
COMU 101	Public Speaking I	SPCH C101	COMC 101
COMU 410	Organizational Communication	BSAD C145	COMC 410
MATU 103	Applied Mathematics	MATH C130	MATC 103
MATU 203	Introduction to Statistics	MATH C121, C121H	MATC 203
Humanities	Any 9 Credits of Humanities	ART C101, C105, C106, C107, C108 ASL C101, C102 BSAD C145* ENGL C141, C211, C221, C221H, C222, C222H, C231, C232, C235, 235H, C241, C242, C245, C245H, C249 ETHN C210 FILM C211 FREN C101, C110 LATN C101, C102, C201, C202 MUSC C101, C101H, C118, C173 SPAN C100, C101, C102, C171, C180, C182, C211 SPCH C101* PHIL C101, C131, C141, C161 *Cannot double-count with Basic Skills requirement	PHLC 110 HUMC 110, 115
Natural Sciences	Any 6 Credits of Natural Sciences	ANTH C121, C121H	NSCC 115, 110

General Education			
		BIOL C101, C105, C105H, C111, C111H,	
		C112, C112H, C121, C125, C141, C145,	
		C251, C255, C262	
		CHEM C101, C111, C113, C113H, C221,	
		C223, C223H	
		GEOG C101, C111	
		GEOL C111	
		PHSC C101, C105, C111, C115, C121, C125,	
		C131, C135	
		PHYS C111, C113, C211	
		ADMJ C101, C105, C121, C131, C151, C160	
		ANTH C111, C131, C141, C161	
		BSAD C171	
		CHDV C100, C102, C104, C105, C107, C111,	
		C121, C125, C133, C141, C145, C149, C156,	
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Social Sciences	Any 9 Credits of Social Sciences	ECON C101, C102, C103	SOSC 110, 115
		HIST C103, C103H, C104, C104H, C118,	
		C131, C131H, C132, C132H, C209	
		POLS C101, C101H, C102, C103	
		PSYC C101, C101H, C112, C151, C181,	
		C220, C241, C271	
LBSU 302 & LBSU 304	Information Fluency and Academic Integrity & Liberal Arts Core Foundations	Cannot be satisfied in transfer	LBSC 320 & 321

Business Core			
ACCU 201	Principles of Accounting I	BSAD C101	ACCC 210, 215, 220, 225, 230
ACCU 202	Principles of Accounting II	BSAD C102	ACCC 235, 240
FINU 305	Business Finance	No Comparable Course(s)	FINC 305
ECNU 201	Principles of Macroeconomics	ECON C102	ECNC 201
ECNU 202	Principles of Microeconomics	ECON C103	ECNC 202, 205
MGTU 400	Global Environment of Business	No Comparable Course(s)	MGTC 400, 405
MGTU 310	Legal Environment of Business	No Comparable Course(s)	MGTC 305, 310, 315
OLCU 350	Leadership and Professional Ethics	No Comparable Course(s)	OLCC 305, 355
CSCU 200	Intro to Computers and Data Processing	IT C101	CSCC 200

Revised: 11/9/2023

Business Core			
MGTU 301	Principles of Management	BSAD C251	MGTC 301
MKTU 301	Principles of Marketing	BSAD C171	MKTC 301, 305

Degree Requirements & Concentrations

BA Competency Based Business Administration consists of 13 General Education competencies, 34 Business Core competencies and 9 to 12 emphasis area competencies.

Students may choose from the following emphases:

- 1. General Business
- 2. GIS and Data Analytics
- 3. Information Systems Management
- 4. Management and Organizational Leadership
- 5. Marketing
- 6. Supply Chain Management and Logistics

While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies, to determine transferability.

Revised: 11/9/2023