

## **TRANSFER PATHWAY: General Business AAS**

## **Bachelor of Business Administration - CBE**

This is a sample pathway for students who transfer to UMass Global (formerly Brandman University) with an AAS in Accounting from Rio Salado College.

**Program Specific Notes:** All courses must be taken for a grade of "B-" or higher to apply toward competencies. Courses may be used to fulfill both major and general elective requirements.

General Education Requirements				
ENGC 103	Written Communications, Level A	Satisfied by AAS Course ENG 101	3	
ENGC 104	Written Communications, Level B	Satisfied by AAS Course ENG 102	3	
COMC 101	Oral Communications	Recommend Course COM 225	3	
COMC 410	Interpersonal Communications	Satisfied by AAS Course COM 110	3	
MATC 103	Quantitative Literacy, Level A	Will Complete at UMass Global	3	
MATC 203	Quantitative Literacy, Level B	Recommend Course MAT 206	3	
PHLC 110	Creative and Critical Thinking	Recommend Course PHI 104	3	
HUMC 110	Disciplinary Relationships	Satisfied by AAS Course MHL 153	3	
HUMC 115	Human Experience	Recommend Course HUM 101	3	
NSCC 115	Methods and Applications	Satisfied by AAS Course CHM 151	3	
NSCC 111	Principles and Concepts, Level A	Satisfied by AAS Course CHM 152	1.5	
NSCC 112	Principles and Concepts, Level B	Satisfied by AAS Course CHM 152	1.5	
SOSC 110	Behavior and Cognition	Satisfied by AAS Course PSY 101	4.5	
SOSC 115	Social Systems	Satisfied by AAS Course HIS 103 and Recommend Course SOC 101	4.5	
LBSC 320	Information Literacy, Level A	Will Complete at UMass Global	3	
LBSC 321	Information Literacy, Level B	Will Complete at UMass Global	3	
Total General Education Credits			48	
Core Courses				
CSCC 200	Fundamentals of Information Technology	Satisfied by AAS Course CIS 105	3	
MKTC 301	Fundamentals of Marketing	Satisfied by AAS Course MKT 271	1.5	
MKTC 305	Fundamentals of Consumer Behavior	Satisfied by AAS Course MKT 271	1.5	
ECNC 201	Fundamentals of Macroeconomics	Satisfied by AAS Course ECN 211	3	

ECNC 202	Fundamentals of Microeconomics Level A	Recommend Course ECN 212	1.5
ECNC 205	Fundamentals of Microeconomics Level B	Recommend Course ECN 212	1.5
MGTC 301	Fundamentals of Management	Recommend Course MGT 229	3
ACCC 215	Accounting Cycle & Transaction Analysis	Will Complete at UMass Global	0.6
ACCC 230	Accounting for Long-Term Investing Financing Decisions	Will Complete at UMass Global	0.6
ACCC 240	Accounting for the Managerial Decisions	Will Complete at UMass Global	1.5
ACCC 225	Accounting for Working Capital	Will Complete at UMass Global	0.6
ACCC 235	Financial Planning and Control	Will Complete at UMass Global	1.5
ACCC 220	Financial Reporting	Will Complete at UMass Global	0.6
ACCC 360	Financial Statement Analysis	Will Complete at UMass Global	3
ACCC 210	Fundamentals of Accounting	Will Complete at UMass Global	0.6
FINC 305	Fundamentals of Finance	Will Complete at UMass Global	3
MGTC 400	Global Economics	Will Complete at UMass Global	1.5
BUSC 305	Managerial Economics	Will Complete at UMass Global	1.5
MGTC 315	Consumer Protection	Will Complete at UMass Global	1
MGTC 310	Contracting and Negotiation	Will Complete at UMass Global	1
OLCC 350	Ethics Social Responsibility	Will Complete at UMass Global	1.5
MGTC 305	Legal Environment	Will Complete at UMass Global	1
MGTC 330	Risk Management	Will Complete at UMass Global	1
MGTC 415	Competitive Advantage	Will Complete at UMass Global	1
BUSC 300	Implementing and Monitoring Business Plan	Will Complete at UMass Global	1.5
MGTC 420	Strategic Development	Will Complete at UMass Global	1
MGTC 410	Strategic Fundamentals and Environment	Will Complete at UMass Global	1
OLCC 430	Human Resources	Will Complete at UMass Global	1.5
OLCC 425	Leadership in Diverse and Multicultural Organizations	Will Complete at UMass Global	1.5
MGTC 405	Organizational Change	Will Complete at UMass Global	1.5
OLCU 355	Organizational Dynamics	Will Complete at UMass Global	1.5
MGTC 325	Fundamentals of Supply Chain	Will Complete at UMass Global	1.5
MGTC 335	Negotiating and Managing Supplier Relationships	Will Complete at UMass Global	1
MGTC 320	Operations Management	Will Complete at UMass Global	1.5

<b>Emphasis Area</b> BBA Students will have the opportunity to select from one of the following emphasis areas of study: General Business; Information Systems Management; Supply Chain Management and Logistics; Management and Organizational Leadership; or Marketing. For elective courses, students may not duplicate core foundations courses in the list above.		
Total Major Credits	74 - 83	
Total Credits Required	122-131	

\*Minimum of 30 credits completed in residence at UMass Global; 18 of which must be upper-division credits, 12 of which must be in the student's major.